

Message Text

UNCLASSIFIED

PAGE 01 MANAGU 02323 172110Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----180558Z 047573 /20

R 171738Z MAY 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3207

UNCLAS MANGUA 2323

E.O. 11652: N/A
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI INDUSTRIA NACIONAL DE CLAVOS Y ALAMBRES DE
PUAS S.A.

REF: USDOC 06580

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO.: 0056500
4. INDUSTRIA NACIONAL DE CLAVOS Y ALAMBRES DE PUAS S.A.
(ALSO KNOWN AS INCA, S.A.)
4A. CODE: 4B. CODE: A 4C. CODE: X
5. APARTADO POSTAL 14; KM 30 CARRETERA MASAYA-GRANADA
6. MASAYA, NICARAGUA
7 ESTABLISHED: 1960 8. EMPLOYEES: 450
9. SIZE: (18-X) LARGE 10. REPUTATION: (22-X) GOOD
11. SALES AREA: CENTRAL AMERICA
12. REPORT DATE: 05/77
13A. 33152/0 MANUFACTURER OF NAILS AND SPIKES;
13B. 33155/0 MANUFACTURER OF STEEL WIRE;
13C. 33159/0 MANUFACTURER OF FABRICATED WIRE PRODUCTS;
13D. 33124/0 MANUFACTURER OF STEEL BAR AND BAR SHAPES;
13E. 33220/5 IMPORTER OF IRON CASTINGS;
13F. 33334/5 IMPORTER OF REFINED PRIMARY ZINC;
13G. 33128/5 IMPORTER OF COLD-FINISHED STEEL;
13H. 33122/5 IMPORTER OF STEEL INGOTS AND WIRE RODS;
13I. 28995/5 IMPORTER OF CHEMICALS FOR FOUNDRY MAINTENANCE;
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14. CONTACT: MR. SALVADOR BANDES W. TITLE: PRESIDENT
15. CABLE: INCA 16. TELEX: 0323 17. PHONE: (071)
2260
18. FINANCIAL REFERENCES: BANCO NACIONAL DE NICARAGUA, APARTADO
POSTAL 328, BANCO DE LONDRES & AMERICA DEL SUD LTD., APARTADO POSTAL
91, AND BANCO NICRAGUENSE, APARTADO POSTAL 549, IN MANAGUA, NICA-
RAGUA.

19. TRADE REFERENCES: OMEGA MACHINERY CORP., 76 LOUIS ST., SOTH HACKENSACK, NEW JERSEY; WILLIAM GLADER MACHINE WORKS, CHICAGO, ILLINOIS; HEAT MACHINERY CORPORATION, 4915 VAN EPPS ROAD, CLEVELAND, OHIO; KENWORTH MOTOR TRUCK CO., P.O. BOX 3505, SEATTLE, WASHINGTON.

20. FIRM DOES NOT REPRESENT FOREIGN CONCERNS.

21. INCA, S.A. IS ONE OF THE LARGEST METAL FABRICATING PLANTS IN CENTRAL AMERICA. ITS MODERN INSTALLATION, EIGHTEEN MILES FROM MANAGUA, MANUFACTURES ANNUALLY APPROXIMATELY FORTY-EIGHT THOUSAND METRIC TONS OF DRAWN AND FABRICATED IRON AND STEEL PRODUCTS, SUCH AS CONCRETE-REINFORCING RODS, PLAIN AND BARBED WIRE, FENCE STAPLES, NAILS, FENCING MATERIAL, BALE TIES, COAT HANGERS, AND OTHER RELATED PRODUCTS. ITS PRODUCTION IS MARKETED THROUGHOUT CENTRAL AMERICA. IT REPORTS PRESENT WORKING CAPITAL OF US\$2,380 THOUSAND, A NET WORTH OF US\$3,313 THOUSAND, AND AN ANNUAL VOLUME OF BUSINESS OF US\$10,850 THOUSAND. THE PRINCIPAL STOCKHOLDERS OF THE CORPORATION INCLUDE MR. SALVADOR BANDES (PRESIDENT OF THE FIRM) AND VARIOUS OTHER MEMBERS OF THE BANDES FAMILY. ANOTHER PRINCIPAL STOCKHOLDER IS GEN. JOSE R. SOMOZA, INSPECTOR GENERAL OF NICARAGUA'S ARMED FORCES AND BROTHER OF GEN. ANASTASIO SOMOZA D., PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. LOCAL BANKS REPORT SATISFACTORY EXPERIENCES WITH FIRM IN ALL ITS BANKING TRANSACTIONS. THEY CONSIDER THE FIRM TO BE FINANCIALLY REPUTABLE AND RESPONSIBLE FOR ITS COMMITMENTS. FIRM IS AN IMPORTANT INDUSTRY IN CENTRAL AMERICA, HAS COMPETENT MANAGEMENT, AND IS RECOMMENDED AS TRADE CONTACT FOR INTEREST U.S. CONCERNS.

22. PREPARED BY: RJMONTES APPROVED BY:PAHAIGH

AT: U. S. EMBASSY, MANAGUA

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 17-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MANAGU02323
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770176-0407
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770549/aaaabqfw.tel
Line Count: 89
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: e77f3d92-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2488772
Secure: OPEN
Status: NATIVE
Subject: WTDRI/FTI INDUSTRIA NACIONAL DE CLAVOS Y ALAMBRES DE PUAS S.A.
TAGS: BEXP, PINR, NU
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/e77f3d92-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009